

# Bachelors of Science in Business Administration (BSBA)

## Option in Real Estate (66 Semester Units)

Catalog Fall 2016

Major Catalog Date: \_\_\_\_\_

Name \_\_\_\_\_ CIN \_\_\_\_\_  
 Last First MI

Email \_\_\_\_\_ Phone \_\_\_\_\_ Term Admitted \_\_\_\_\_

Adviser's Signature \_\_\_\_\_ Date \_\_\_\_\_ Student's Signature \_\_\_\_\_ Date \_\_\_\_\_

<b>SEMESTER - LOWER DIVISION BUS CORE COURSES (15 Units)</b>			<i>Prerequisites</i>	<i>Completed?</i>
ACCT 2100	Principles of Financial Accounting	3		
ACCT 2110	Principles of Managerial Accounting	3	ACCT 2100	
ECON <sup>1</sup> 2010	Principles of Economics I: Microeconomics	3		
ECON <sup>1</sup> 2020	Principles of Economics II: Macroeconomics	3	ECON 2010	
FIN 2050	Legal and Regulatory Environment of Business	3		

<b>SEMESTER - UPPER DIVISION BUS CORE COURSES (30 Units)</b>			<i>Prerequisites</i>	<i>Completed?</i>
BUS <sup>2</sup> 3050	Business Communication ( <i>wi</i> )	3		
BUS 4150	Contemporary Issues in Global Business	3		
CIS 3010	Management Information Systems	3		
ECON <sup>3</sup> 3060	Statistics for Business Analysis and Decision Making	3	GE Block B4 (Mathematics/Quantitative Reasoning)	
FIN 3030	Business Finance	3	ACCT 2100	
MGMT 3060	Production and Operations Management	3		
MGMT 3070	Organizational Behavior and Management	3		
MGMT <sup>4</sup> 3080	Business Responsibilities in Society	3	Block A (Basic Subjects)	
MKT 3100	Principles of Marketing	3		
BUS 4970	Capstone: Strategic Management	3	All Business Core except BUS 4150	

Note 1: ECON 2010 or ECON 2020 is double-counted in Lower Division GE Block D.

Note 2: BUS 3050 is designated as a Writing Intensive (*wi*) course. A grade of "C" or better is required to satisfy the Graduation Writing Assessment Requirement (GWAR).

Note 3: ECON 3060 is double-counted in GE Upper Division Block B - Natural Science and Mathematics.

Note 4: MGMT 3080 is double-counted in GE Upper Division Block C - Arts and Humanities.

### **SEMESTER - OPTION: Real Estate (21 Units)**

<b>Semester - Required Courses (18 units):</b>			<i>Prerequisites</i>	<i>Completed?</i>
FIN 3250	Essential Skills for Finance Professionals	3	GE B4, FIN 3030	
FIN 3380	Real Estate Principles	3		
FIN 3390	Real Estate Practice	3		
FIN 3810	Real Estate Law	3	FIN 2050	
FIN 4390	Real Estate Finance	3	FIN 3030 or FIN 3380	
FIN 4930	Real Estate Investment	3	FIN 3030 or FIN 3380	

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### **Semester - Electives (3 units): Select one course**

### Prerequisites

### Completed?

FIN	4320	Real Estate Management	3		
FIN	4380	Real Estate Valuation	3		

### **Semester - Additional Required Courses:**

Students may require two additional courses to meet the 120 units required for graduation. These courses should be taken outside of the major and be selected to meet improve writing, communication, and presentation skills for the job market (unless one is pursuing a minor in another field). Recommended courses are: ENGL 3030 (Professional and Technical Writing), TA 1410 and TA 1420 (Acting I and II), Courses involving Argumentative Writing and Applied Writing, and Courses Developing Negotiation, Interpersonal, and Presentation Skills.
